























































**Zobble Solutions<sup>™</sup>**





CULTIVATING A **WORKREADY** CULTURE  
WITH AN EVOLVING **LIBRARY** OF  
**NEW-AGE** TRAININGS

[www.zobble.com](http://www.zobble.com)































## PERSONAL DEVELOPMENT

  Workfrom Home (Executives) 	  Motivation at Work 	  Dedication at Work 
 Email Etiquette 	 Giving & Receiving Feedback 	 Emotional Intelligence 
 Effective Communication 	 Handling Difficult Conversation 	 Stress Management 
 Presentation Skills 	 The Secret of Habits 	 Innovative Thinking 
 Dining Etiquette	 Time Management 	 Lateral Thinking 
 Corporate Grooming for Men 	 Corporate Grooming for Women 	 Positive Attitude  
 Telephone Etiquette	 Being Assertive	 Adapting to change
 Tie-A-Tie	 Competency based Interviewing Skills	 Goal Setting
 Influencing Skills	 Problem Solving	 Business Etiquette
 Creative Thinking	 Taking Ownership	 Working Under Pressure
 Analytical Skills		























## WORKPLACE HEALTH & SAFETY

 Taking PPE Seriously	  COVID 19 Safety Regulations	 Fire Safety Awareness
--	---	---






























## SALES TRAINING

 Active Listening 	{  Selling Skills - Consultative Selling 	 Customer Service Orientation 	
 Selling Skills - Need Analysis 		 Selling Skills - Consultative Selling Stimulation 	 Selling Skills - Persuasive Skills 
 Selling Skills - Negotiation Skills for Sales 		 Selling Skills - Presentation Skills for Sales 	 Selling Skills - Closing Deals 
 Selling Skills - Probing 		 Selling Skills - Prospecting 	 Selling Skills - Pitching 
 Selling Skills - Basic selling Skills 		 Written Business English 	 Spoken English 

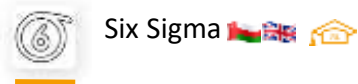
## MANAGEMENT

 Managing Teams 	 Negotiation Skills 	 Leadership Skills 	
 Coaching Skills 	{  Transactional Analysis 	 Conflict Resolution 	
 Managing Performance 		 Transactional Analysis Stimulation 	 Strategic Thinking 
 Leading Effective Meetings (for Managers) 		 Result Orientation 	 Decision Making 
 Leading & Developing Teams 		 Art of Delegation 	 Change Management  

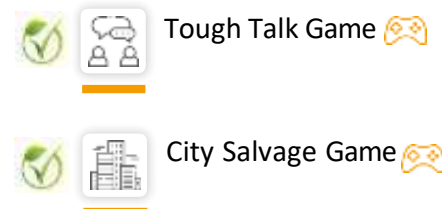
## COMPLIANCE

		Prevention of Sexual Harassment at Workplace (POSH)			Information Security Awareness 			Business Continuity Planning
		POSH Refresher 			Information Security Awareness Refresher 			Insider Trading 
		Conflict of Interest			Related Party Transaction			Whistle Blower Policy 
		Diversity & Inclusion 			Workplace Safety and Security			Anti Money Laundering
		Anti-Bribery & Anti-Corruption			Digital Personal Data Protection Act			






## QUALITY MANAGEMENT



## GAME ENGINES



## FINANCE

	Finance for Non-Finance (Basic Module) 		Basics of Banking
	Finance for Non-Finance (Advance Module) 		

## PERFORMANCE MANAGEMENT SYSTEM (PMS)



## TRAINING BUNDLES

### First Time Manager Bundle



Managing Teams 🏠



Art of Delegation 🏠



Negotiation Skills 🏠



Conflict Resolution 🏠



Coaching Skills 🏠



Result Orientation 🏠



Managing Performance 🏠



Leading & Developing Teams 🏠



Leading Effective Meetings (for Managers) 🏠

### Building Mindset Bundle



Innovative Thinking 🏠



Problem Solving 🏠



Lateral Thinking 🏠



Creative Thinking 🇬🇧 🇮🇳 🏠



Emotional Intelligence 🏠



Transactional Analysis 🏠



Decision Making 🏠



Strategic Thinking 🏠



Transactional Analysis Stimulation 🎮



Goal Setting 🏠

### Sales Team Bundle



Selling Skills - Consultative Selling 🏠



Selling Skills - Probing 🏠



Selling Skills - Need Analysis 🏠



Selling Skills - Pitching 🏠



Selling Skills - Persuasive Skills 🏠



Selling Skills - Closing Deals 🏠



Selling Skills - Prospecting 🏠



Selling Skills - Negotiation Skills for Sales 🏠



Selling Skills - Presentation Skills for Sales 🏠



## Communication Bundle



Written Business English 




Giving & Receiving Feedback 




Telephone Etiquette 




Being Assertive 




Spoken English 



Effective Communication 



Email Etiquette 




Report Drafting Skill




Active Listening 



Handling Difficult Conversation 



Presentation Skills 

## Content

(\*) Available on Request



Post-Assessment



Pre-Assessment \*



With/Without Audio



WorkBook \*



Classroom Training Content \*



Multilingual \*

## Technology



HTML5



SCORM 2004 \*



SCORM 1.2

## Branding / Customisation



Localisation Ready



Logo Incorporation



Customisable User Interface



### Customised content

In house capability to incorporate organisation-specific content into Off The Shelf eLearning Courses.

### Pocket-friendly packs

We offer courses Individually as well as in Packs of 10, 15 & 20. You need not hold yourself there, because we offer irresistible pricings on the purchase of the Entire Library!



### A Flawless Hosted Solution

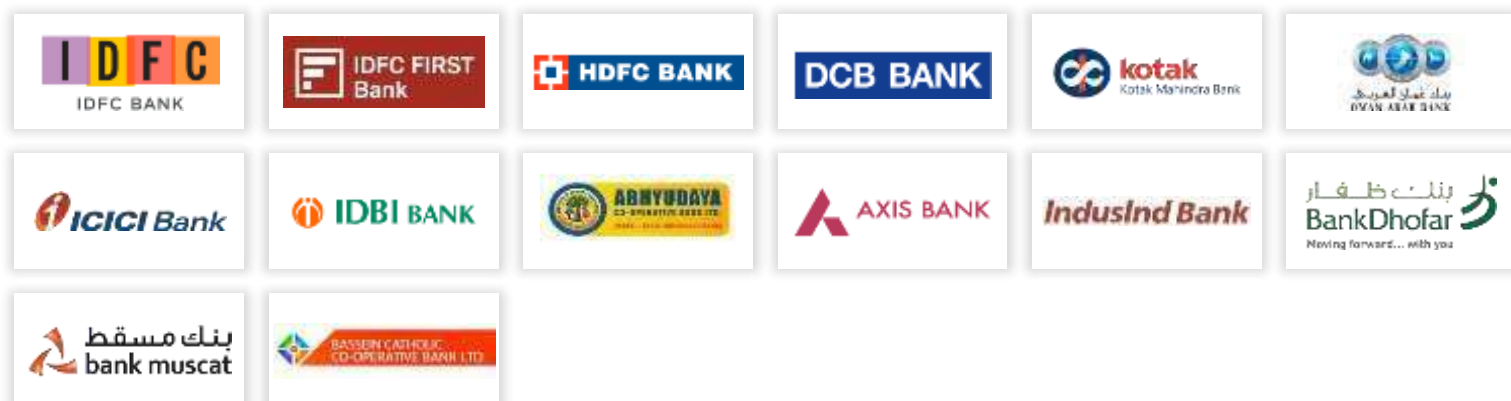
There are no hurdles to Learning! Zobble's Off The Shelf courses come with a hosted solution & flexible billing plans that suit your organisation's needs!

## Our Clients

### Insurance



### Banking



### Securities & Finance





## Our Clients

### IT, ITes, Telecom & DTH



### Pharmaceutical



### Manufacturing



### Education



hindugyaan.com



### Hospitality

## Our Clients

### Oil & Gas



**ESSAR**

Petrofac



**cleartrip**

### Real Estate

KALPA-TARU

**omkar**

*Good* | PROPERTIES

### Industrial Estate

مدائن  
madayn

### Health & Fitness

**Talwalkars**  
Suryashree Health and Fitness

### Consumer Durables & Electronics

**HITACHI**  
Inspire the Next

**legrand**

**BAJAJ**  
Bajaj Electronics Ltd.  
Inspiring Trust

### Publishing

**SHETH**  
Publishing House

**macmillan**

### Non-profit



**Azim Premji**  
Foundation

**AROGYA**  
WORLD



**amazon**

### Food & Entertainment

**UNITED SPIRITS**  
A DWANGO Group Company

**TAMARIND**  
GLOBAL

### Logistics

**MAERSK**

### Media

**LOWE**  
LINTAS  
PUBLISHERS

**SONY**  
PICTURES  
ENTERTAINMENT

**OrangeVideos**

### Retail

**WORKSTORE**

**croma**  
E-store | Online | Mobile

**ONEPLUS**

**THE MOBILE STORE**

**Reliance**  
RETAIL

**zama**

### Consulting/Consultancy

**EY**

**VFS** GLOBAL  
SOLUTIONS

**PERSOL KELLY**  
CONSULTING

### Manpower Services

**PruTech**